



Thank you for dialing in
Phones will be muted
We will begin shortly

May 14, 2024

Pre-RFP Meeting: TPP Division Border Transportation Master Plan (BTMP) Development & Support

Solicitation No. 601CT0000005788
RFP 50-4RFP5100
FY 2024 - Wave 4

Housekeeping

- Please note that all correspondence will be muted throughout this presentation.
- There will not be an opportunity to ask questions during the Pre-RFP presentation.
- You will be given an opportunity to ask questions after the presentation via email.

Agenda

- 1 | Introductions
- 2 | Brief Project Overview
- 3 | Contract Selection Process
- 4 | RFP Information
- 5 | Avoid Disqualification
- 6 | Anticipated Timeframe
- 7 | Closing Remarks & Instructions for Questions

Consultant Selection Team (CST)

CST Members	Title
Francisco Almanza	International Trade & Border Coordinator, TPP Division
Marty Boyd, C.N.U.	Director of Advanced Transportation Planning, El Paso District
Dora Marin Robles, P.E., C.F.M.	Director of Advanced Transportation Planning, Pharr District
Roberto Rodriguez, P.E.	Director of TP&D, Laredo District
Subject Matter Expert	Title
Claudia Lagos Galindo	International Trade & Border Planning Branch Manager, TPP Division

Please do **not** contact these individuals

PEPS Service Center for Divisions Team

Procurement Support	Title
Kori Rodriguez, P.E.	PEPS Service Center for Divisions Section Director
Krista Moreira, P.E.	Procurement Engineer, PEPS Service Center for Divisions
Erinn Davis	Contract Administrator, PEPS Service Center for Divisions
Olga Almazova	Contract Specialist, PEPS Service Center for Divisions

- You **will** be given an opportunity to ask questions after the presentation via email request.
- If questions arise after the meeting, please submit to:
Krista Moreira, P.E. at krista.moreira@txdot.gov
by: **Friday, May 17, 2024, at 1 pm, CST**
- All relevant questions and responses will be posted by Wednesday, May 22, 2024.

General Scope of Work to be Performed:

The work to be performed by the Engineer shall consist of providing professional services for the development of an update of the Texas-Mexico Border Transportation Master Plan (2025 BTMP), implementation and further development of the 2021 Texas-Mexico Border Transportation Master Plan (2021 BTMP), and various technical support services. These must include:

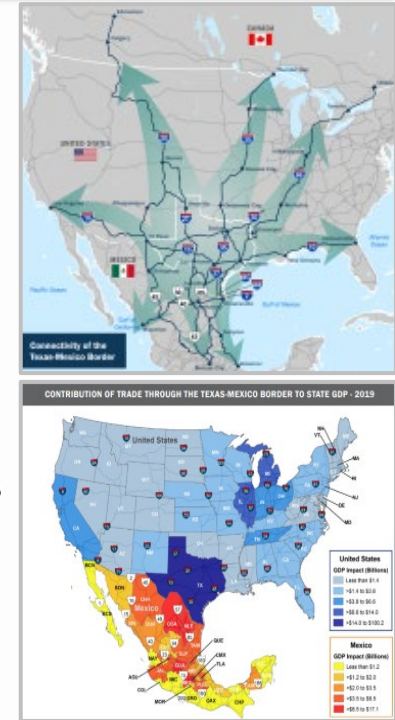
- Project Management
- Stakeholder Engagement Plan
- Social Economic and Environmental Studies and Public Involvement
- Framework of 2025 BTMP
- Technical Support
- Economic Analysis & Feasibility Studies in relation to 2021 BTMP update and implementation



<https://ftp.txdot.gov/pub/txdot/tpp/btmp/btmp-final-report.pdf>

Expected Analysis

- Start at the International level and down to the State and Local Level
 - Understanding of worldwide international trade and the impacts of trade trends and influences along the Texas-Mexico Border
 - United States-Mexico-Canada (USMCA) Agreement Impacts (1994 up to today)
 - What International Trade means for the State of Texas
- Understanding the importance and meaning of the Texas-Mexico relationship
- Impacts of Supply Chain disruptions
 - What is coming next with nearshoring and what it means for the USMCA Region, the State of Texas and its binational trading partners
- Comprehensive binational stakeholder engagement plan
- Multimodal Focus
 - Air / Maritime / Rail / Bike / Ped / Commercial Motor Vehicles / Passenger Vehicles



Standard Work Categories *		%
1.1.1	Policy Planning	9.00%
1.2.1	Systems Planning	9.00%
1.3.1	Subarea/Corridor Planning	9.00%
1.4.1	Land Planning/Engineering	2.00%
1.5.1	Feasibility Studies	2.00%
1.7.1	Traffic Demand Modeling	8.00%
1.8.1	Public Involvement	10.00%
1.9.1	Geographic Information System (GIS) and Data Analysis	7.00%
2.2.1	Air Quality Analysis	2.00%
2.12.1	Socio-Economic & Environmental Justice Analysis	3.00%
4.6.1	3-D Visualization and Animation Services	2.00%
7.1.1	Traffic Engineering Studies	3.00%
7.5.1	Intelligent Transportation System	3.00%
9.2.1	Active Transportation Planning	4.00%
13.1.1	Rail Route and Design Studies	2.00%

***Work Categories and Corresponding Percentages Subject to Change Prior to RFP Posting.**

Become Pre-certified: <https://www.txdot.gov/business/consultants/architectural-engineering-surveying/getting-started/precertification.html>

Non-Listed Work Categories*		%
NLC-1	Technical Writing	5.00%
NLC-2	International Relations	10.00%
NLC-3	Economic Analysis – Development and Implementation	10.00%

*Work Categories and Corresponding Percentages Subject to Change Prior to RFP Posting.

NLC Descriptions and Requirements

NLC 1 – Technical Writing

- **Description:** This category includes writing technical guidance materials, including, but not limited to, technical papers or technical reports. This category includes providing writing that is technically accurate, useful, concise, complete, clear, consistent, targeted, and well-organized, that is correct in grammar, spelling, and punctuation.
- **Minimum Requirements:** The team must include one (1) professional technical writer, as Task Leader, with a minimum of three (3) years of experience in technical writing, including publication of at least one technical document. Acceptable publications that demonstrate technical writing include technical guidelines, policy documents, and reports.

NLC Descriptions and Requirements

NLC 2 – International Relations

- **Description:** This category includes the understanding, analysis, and application of the international relationships and interactions at every level (federal, state, local governments as well as the role of the public and private sectors in Mexico, Canada, and internationally, and their interactions with Texas and U.S. counterparts) of the trilateral relationship, including international trade, international cultures, politics, business procedures, protocols, government structures, laws, and regulations.
- **Minimum Requirements:** The team must include one (1) individual, as Task Leader, with a minimum of five (5) years of experience in international or trade relations, international economics, government, political science, business/public administration, or related field.

NLC Descriptions and Requirements

NLC 3 – Economic Analysis – Development & Implementation

- **Description:** This category includes the economic analysis and financing alternatives of transportation projects at the state and local level for all modes of moving people and goods to demonstrate justification for the implementation of the Texas-Mexico Border Transportation Master Plan Update. The analysis will assess the existing and future multimodal transportation systems, border crossings, and support facilities needs and challenges for moving people.
- **Minimum Requirements:** The team must include one (1) individual, as Task Leader, with a minimum of five (5) years of experience in economics and benefit-cost analyses of projects that includes the movement of people and goods.

Project Manager (PM) and Deputy Project Manager (DPM) Requirements:

- **Either** the prime provider's project manager or the prime provider's deputy project manager **is required** to be a registered Professional Engineer licensed in Texas.

Contract Selection Process

Federal with Interviews – DBE Goal (to be provided at Q&A)

- 95 working days from kick-off to contract execution.

Proposal Evaluation – Step 1

- Proposals are scored independently and used as a basis for the shortlist.
- Shortlisted providers move to the Interview Phase.

Interview Evaluation – Step 2

- Proposal scores are not carried over to the interview process.
- Interview scored independently and used as the basis for selection.

Selection

- Top 3 providers

Contract Selection Process

Indefinite Deliverable (ID) Contract with Work Authorizations

- 3 contracts
- 1 x \$20 million and 2 x \$10 million
- \$20 million contract awarded to top ranked firm, \$10 million contracts awarded to 2nd and 3rd ranked firms
- 5 years maximum contract term with Work Authorizations being issued only in the first 4 years
- The remaining 1 year of the contracts will be utilized to complete work issued previously.
- Managed by TPP Division
- First Work Authorization will be assigned to the top provider, subsequent work will be assigned based on qualifications for the specific work needed, evaluated by the project manager.

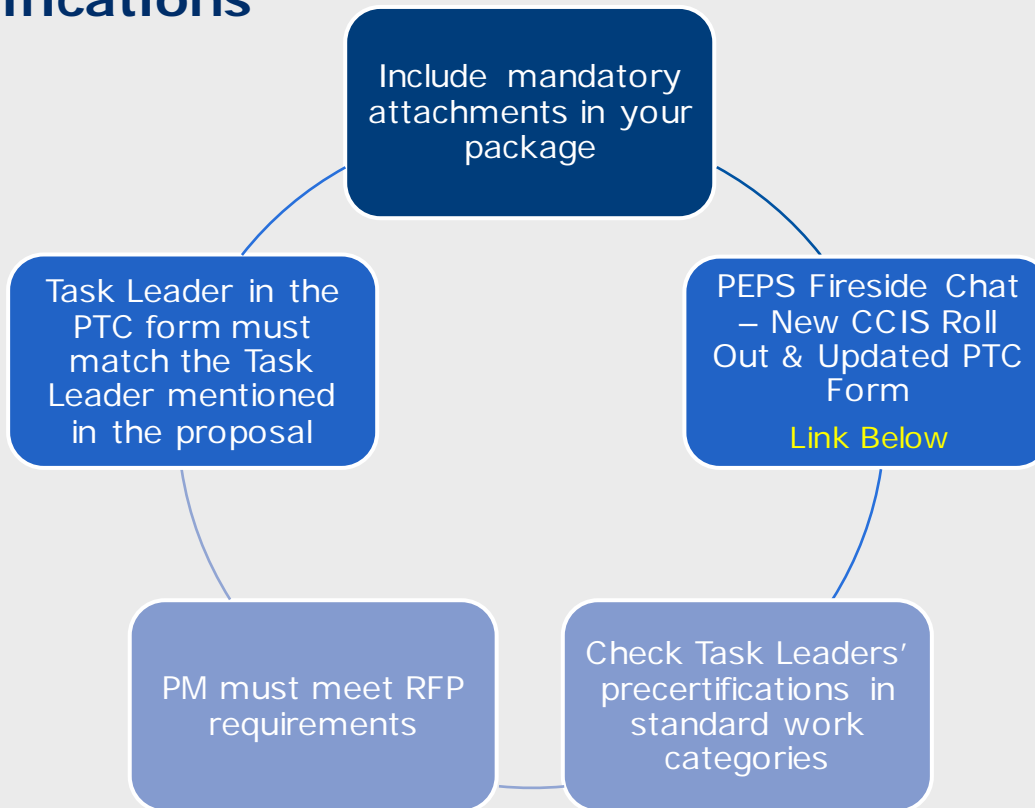
Proposal Content

- The proposal will cover “proposal content” in a written format
- CST determines weightings for evaluation criteria and the number of pages allowed for the proposal.

Evaluation Criteria

	Evaluation Criteria	Included Elements	Weighting for Proposal Evaluation
1	Technical Approach	Project understanding, innovative concepts or alternatives	XX
2	Project Manager's Relevant Experience	Similar or related projects, project management experience	XX
3	Project Planning & Management	Project staffing and resource management (who, how, and why), communication plan, and quality control procedures. The prime firm's past experience with utilizing subproviders and meeting program goals (HUB or DBE) and/or how it plans to utilize subproviders to meet the goals on this contract.	XX
4	Key Staff's Relevant Experience	Experience with similar projects	XX
5	Past Performance Score		5-15
	Total		100

Avoid Disqualifications



Avoid Disqualifications

QR codes and Hyperlinks

- This is considered additional information. Do not include in your proposal.

NAICS Codes (DBE Goal)

- Ensure subs have correct NAICS codes for work categories

Administrative Qualifications

- Ensure subs for E&D related services are administratively qualified

Task Leads

- Ensure TLs match on PTC and Proposal

Proposal Cover Sheets

- Do not include extra sheets in your proposal

Legal Firm Name

- Use legal firm name and ensure that it matches across all proposal documents

Negotiations Process

Contract Award

Job Classification Negotiation with Procurement Engineer (~3 days duration)

- Include firm representative negotiating rates
- Include Subs in the process
- Provide reasoning for additional classification requests
- Provide concurrence with final classifications from prime and subs
- Indicate if classification is in your rate portfolio

Rate Negotiation with PEPS Negotiation Center Negotiations Engineer

Tentative Procurement Schedule

Pre-RFP Meeting	05/14/2024
Request for Proposal (RFP) Posting	Early June
Proposal Due	Late June
Interview Notifications	Early July
Interviews	Late July
Selection Notification	Early August
Negotiations Complete	Late August
Contract Execution	Late September

Reminders

- ✓ Always refer to the RFP
- ✓ Use the Proposal Screening Checklist:
<https://www.txdot.gov/business/peps/resources.html>
- ✓ Review the Attachments before submitting in Bonfire
- ✓ Your submittal/proposal can be pulled back for a correction or revision before RFP closes
- ✓ If you have questions, follow RFP instructions and ask
- ✓ Check for Addenda and Q&A

Closing Remarks

This presentation will be posted by Thursday, May 16, 2024

Questions regarding this Pre-RFP meeting should be submitted to:
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by 1 pm, CST, Friday, May 17, 2024.

Relevant Questions received and their response will be posted by
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